

Nathan Abbott Team Seller Information Sheet

Date: _____ Source of Lead _____

Lead Assigned to: _____

Status: A B C (circle one)

Outside Referral Fee: YES NO If yes, to who: _____ %: _____ Phone: _____

Prospects Name: _____ Spouse: _____

Address: _____ City: _____ State: _____ Zip: _____

Home Phone: _____ Work/Cell _____ Email: _____

Is the property address the same as your mailing address? YES NO
If NO, What is your mailing address? _____

Are you the only person on title to the property? YES NO If NO, Who else is on title? _____

Why are you selling? _____

Where are you moving to? _____

When do you need to be there? _____ Do you need an Agent there: YES NO

How long have you owned your home? _____

Would you describe your home for me?

_____ bedrooms _____ baths Age of Home: _____ Model: _____

Subdivision: _____ Type of garage: _____

Square feet: _____ Lot size: _____

Special features: _____

What sold you on your home? _____

Describe your location within your Subdivision: _____

Have you done any updating to the home since you bought it? YES NO

If YES, What? _____

Notes: _____

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Seller Information Sheet

What are homes like yours selling for in your neighborhood? _____

What would be an acceptable selling price for you? _____

What do you owe on the property? _____ What Interest Rate: _____

How did you hear about us? _____

What are the three things you are looking for in a Realtor?

Have you or are you going to talk with any other agents? YES NO If yes, when: _____

Great that should do it for me, is there anything else I should need to know: _____

Notes: _____
